

# Summary | Global High Conviction INVESTMENT STRATEGY



The portfolio uses a systematic and consistent approach to stock selection and portfolio construction to seek out the segments and sectors where we believe the best risk adjusted returns are available for our clients while focusing on attempting to preserve their wealth.

**Investment Objective:** Outperform the MSCI World Net Total Return Index over rolling 5 year time periods.

# **INVESTMENT PROCESS**

Our investment process uses internally developed quantitative models combined with experienced judgement ('fundamental' research). We believe that quantitative models (VMQ) and fundamental research (ASG) are complementary and not competing philosophies. Since each tends to reduce the errors of the other, a combination makes for a more robust process. Our team has extensive experience, global relationships, and knowledge, of global equity portfolio management, asset allocation and risk management.

# **IDEA GENERATION: VMQ**

Value, Momentum and Quality assessment on every stock in the investable universe.

### Value

- Multiple factors provide more stability over time
- We assess each company for: EVA adjusted book/ price, earnings yield, dividend yield and cashflow yield

### **Momentum**

- Companies with evidence of a catalyst are better prospects
- We assess short and medium term volatility adjusted relative performance and earnings revisions

# Quality

- Companies that can better withstand adverse developments
- We assess balance sheet leverage, volatility of earnings per share growth and expected return on equity

We run the VMQ numbers on regular and frequent basis - event rebalancing not calendar based - and the top two quintiles (40%) of VMQ ranking provide a source of company ideas.

## **IDEA VERIFICATION: ASG**

Our fundamental research 'ASG' further refines the list of candidates removing all companies that fail to meet our standards. What do we know that the numbers aren't telling us? Is the company's strategy valid? Is company's governance structure consistent with interests of shareholders?

# Accounting

- Appendix of Report & Accounts accurate or misleading?
- Goodwill treatment?
- 'Aggressive' accounting?
- Changes in accounting policies?

### Strategic

- Is VMQ model being fooled?
- Long term decline and impairment of assets?
- How distressed are competitors?
- New entrants or departures?

# Governance

- Separation of executive functions?
- Independent directors?
- Compliance with ESG regulations and reporting requirements?

Our quantitative research 'VMQ' eliminates thousands of companies, our risk control model suggests the best. Our fundamental research 'ASG' further refines the list of candidates, removing all companies that fail to meet our standards.

# **Portfolio Construction**

- Country, Sector, and Stock Weights carefully managed
- Use of 3rd party risk model Northfield to verify exposures
- Most appropriate 50-80 companies selected for the portfolio
- Performance Attribution and Stock Reviews to ensure process adds value
- Low turnover
- Regular update of new listings and exiting companies

# **INVESTMENT TEAM**



Delft Partners, formally API Capital, is an independent investment management firm established in 2010. Delft manage both the TAMIM Global Equity High Conviction and TAMIM Asia Small Companies strategies.

### **Robert Swift**

# CIO API Capital, TAMIM Head of Global Equity Strategies

Robert has worked as a fund manager and senior executive in the investment industry for over 30 years. Before establishing Delft, he was head of multi strategies at BTIM in Sydney and prior to that was jointly responsible for over \$200bn while a Chief Investment Officer at Putnam Investments in Boston, USA where he lived for over 12 years.

He has also managed hedge funds and unlisted assets. He is a member of the investment committee at Local Government Super, a \$12bn industry superannuation fund. Robert is based in Sydney, Australia.

# Kevin N Smith Head of Asia Pacific Equities

Kevin has over 32 years' experience in investment management in UK, Asia and Australia. Now based in Melbourne, Australia and covering Asian markets, Kevin has invested in Asian equities for institutional portfolios since 1986 and directly managed more than AUD 8 billion in Asian equities from across five locations in three continents. He has managed 60 investment teams across 20 countries including Asian locations and managed single country funds in China, Taiwan and India.

Kevin has held directorships of twelve investment businesses across three continents and six countries since 1996 with both Chief Investment Officer and Chief Executive Officer experience. Over the course of his career Kevin has maintained aggregate responsibility for client assets in excess of AUD 200 billion globally.

# INVESTMENT STRUCTURE



The Global High Conviction strategy is availabe in both a unit trust (TAMIM Fund) and individually managed account (IMA) structure. The differences in fees, expenses and portfolio construction are as follows:

# **TAMIM Fund: Global High Conviction**

Investment structure: Unlisted Unit Trust

(only available to wholesale or

sophisticated investors)

Minimum investment: \$100,000

Management fee: 1.0% p.a.

Administration & expense

recovery fee: Up to 0.35%

Exit fee: Nil

Performance fee: 20% of performance in excess

of hurdle

Hurdle: MSCI World Net Return Index

Fee cap: 2% of total FUM

Lock up period: Nil

Buy/Sell spread: +0.25%/-0.25% **Applications**: Monthly

Redemptions: Monthly with 30 days notice

**Distributions:** Semi-annual

Management Style: Active

**Benchmark:** MSCI World Net Return Index

Number of securities: 50-80

**Single security limit:** +/- 5% relative to Benchmark Country/Sector limit: +/- 10% relative to Benchmark Investable universe: MSCI World Net Return Index

Market capitalisation: US\$2+ bn

**Derivatives:** No Leverage: No

**Portfolio turnover:** Typically < 25% p.a. Cash (typical): 0-100% (0-10%) **Investment Horizon:** 3-5+ years APIR Code: CTS5590AU

#### A NOTE ON MANAGEMENT FEES

It is intended that, as the level of funds under management in this TAMIM Fund unit class/strategy increases, the Management Fee structure will reduce as follows:

> 0 to \$100m 1.0% p.a. \$100 to \$150m 0.9% p.a. \$150m to \$200m 0.8% p.a. Above \$200m 0.75% p.a.

# Individually Managed Account (IMA)

Investment structure: Individually Managed Account Management Style: Active

(only available to wholesale or Benchmark: MSCI AC World Index

sophisticated investors) Number of securities: 20-30

Minimum investment: \$500,000 Single security limit: 10% (typically 2-7%) Management fee: 1.5% p.a. Investable universe: MSCI AC World

**Administration & expense** recovery fee: Nil

**Exit fee:** 1% if exit within 12 months Leverage: No

Performance fee: 20% of performance in excess

of hurdle

Hurdle: RBA Cash Rate + 2.5%

Pricing & Reporting: Daily

Market capitalisation: US\$10bn +

**Derivatives:** No

**Portfolio turnover:** Typically < 25% p.a. Cash (typical): 0-100% (5-10%) **Investment Horizon:** 3-5+ years

CTSP Funds Management Pty Ltd trading as Tamim Asset Management, including Tamim Funds Management Pty Ltd and their directors, employees and representatives are referred to in this Appendix as "the Group". This report is published solely for informational purposes and is not to be construed as a solicitation or an offer to buy any securities or financial instruments. This report has been prepared without taking account of the objectives, financial situation and capacity to bear loss, knowledge, experience or needs of any specific person who may receive this report. No member of the Group does, or is required to, assess the appropriateness or suitability of the report for recipients who therefore do not benefit from any regulatory protections in this regard. All recipients should, before acting on the information in his report, consider the appropriateness and suitability of the information, having regard to their own objectives, financial situation and needs, and, if necessary seek the appropriate professional, foreign exchange or financial advice regarding the content of this report. We believe that the information in this report is correct and any opinions, conclusions or recommendations are reasonably held or made, based on the information available at the time of its compilation, but no representation or warranty, either expressed or implied, is made or provided as to accuracy, reliability or completeness of any statement made in this report. Any opinions, conclusions or recommendations expressed elsewhere by the Group. We are under no obligation to, and do not, update or keep current the information contained in this report. The Group does not accept any liability for any loss or damage arising out of the use of all or any part of this report. Any oblians, projections and forecasts contained in this report are based on a number of assumptions and estimates and are subject to contingencies and uncertainties. Different assumptions and estimates could result in materially different results. The Group does not